Capital Area Ag & Hort **e-Newsletter from** Cornell Cooperative Extension

**January 22, 2014**

Please note the “Hot Zone”. All new items will be listed in the full body but also highlighted at the front of the message.

 The CAAHP e-Newsletter identifies new additions to the calendar by highlighting in RED.

**The use of this newsletter is for business use.** To assist members, all material **must** go to List Administrators Sandy [sab22@cornell.edu](mailto:sab22@cornell.edu) & Aaron [adg12@cornell.edu](mailto:adg12@cornell.edu) for posting to control in-box SPAM. Our apologies for any inconvenience.

**New Additions**

**January 29 2014 NY HOPS Summit: Connecting and Growing a Statewide Industry** webinar from 1:30pm-3pm. Please join us for this FREE informative webinar aimed at NY residents that have an interest in the hop industry.  We are partnering with Senator Schumer's office, Rural Development, the Small Business Administration, Empire State Development, Cornell Cooperative Extension and Ag and Markets to provide an overview of what hop related resources are available here in New York.

**Click the following link to register:** [**https://cc.readytalk.com/cc/s/registrations/new?cid=ism9g4srlrn7**](http://links.govdelivery.com/track?type=click&enid=ZWFzPTEmbWFpbGluZ2lkPTIwMTQwMTE3LjI3NjkxMjYxJm1lc3NhZ2VpZD1NREItUFJELUJVTC0yMDE0MDExNy4yNzY5MTI2MSZkYXRhYmFzZWlkPTEwMDEmc2VyaWFsPTE3MDAzMzczJmVtYWlsaWQ9cm9uZGEuZmFsa2VuYUBueS51c2RhLmdvdiZ1c2VyaWQ9cm9uZGEuZmFsa2VuYUBueS51c2RhLmdvdiZmbD0mZXh0cmE9TXVsdGl2YXJpYXRlSWQ9JiYm&&&100&&&https://cc.readytalk.com/cc/s/registrations/new?cid=ism9g4srlrn7)**\**

**Questions?** Please contact your local FSA office: [http://offices.sc.egov.usda.gov/locator/app?state=ny&agency=fsa](http://links.govdelivery.com/track?type=click&enid=ZWFzPTEmbWFpbGluZ2lkPTIwMTQwMTE3LjI3NjkxMjYxJm1lc3NhZ2VpZD1NREItUFJELUJVTC0yMDE0MDExNy4yNzY5MTI2MSZkYXRhYmFzZWlkPTEwMDEmc2VyaWFsPTE3MDAzMzczJmVtYWlsaWQ9cm9uZGEuZmFsa2VuYUBueS51c2RhLmdvdiZ1c2VyaWQ9cm9uZGEuZmFsa2VuYUBueS51c2RhLmdvdiZmbD0mZXh0cmE9TXVsdGl2YXJpYXRlSWQ9JiYm&&&101&&&http://offices.sc.egov.usda.gov/locator/app?state=ny&agency=fsa)

**Friday, January 31st Business Management for Direct Marketers** from 9:00 am to 12 noon

At Cornell Cooperative Extension of Saratoga County, 50 West High Street, Ballston Spa, NY  12020. Registration $10/person—Please pre-register by January 29th. Contact Marcie Vohnoutka, CCE Rensselaer County, 61 State St., Troy, NY 12180, Or call 518-272-4210 or email [mmp74@cornell.edu](mailto:mmp74@cornell.edu) You can also online, by visiting:  <http://cdvsfp.cce.cornell.edu/>

Please make checks payable to “CCE CDVP”.

  The information presented will inform all direct marketers, with examples of farm business summaries coming from exclusively berry operations.  *This same program, minus the social marketing presentation, will be presented at the Berry Session, Thursday, February 13th as part of the Hudson Valley Fruit School.  Please visit* [*http://cdvsfp.cce.cornell.edu/*](http://cdvsfp.cce.cornell.edu/) *for more information about that meeting and to register.*

Program includes: Farm Business Summary History; Introduction to Financial Statements; Using the Berry Farm Business Summary Results to Improve Your Bottom Line; Using Social Media to Reach New Customers; Recordkeeping in 2014

Speakers: Sandra Buxton, CCE CAAHP, Megan Burley, CCE Erie County, Dan Welch, NY Farm Net, Cornell.

*FSA Borrower Training Credits Approved.* This program has been generated from work done through the NY Farm Viability funded project “Building a Better Bottom Line for NYS Berry Growers”.

**February 18, 2014 Cover Crop & Soil Health Forum webinar** at CCE-Col/Greene Agroforestry Center from 9:30 am to 12:30 pm at 6055 State Rte 23, Acra, NY 12405. To register for the FREE live stream webinar call 518-622-9820 X 0. Sponsored by USDA NRCS, Howard G. Buffett Foundation, and SARE.

**February 20-22, 2014 The 28th annual New York Farm Show**, from 8:30 a.m. - 4 p.m. daily, at the NYS Fairgrounds, Syracuse, is the Northeast’s premier indoor farm show, packed with new and practical equipment, services and products. Over 400 exhibitors covering more than 230,000 sq. ft. will be waiting for you.

**Wednesday, February 19th & Thursday, February 20th, 2014 UVM NO-TILL and COVER CROP SYMPOSIUM** from 9:30 am to 4:30 pm at the Sheraton Hotel and Conference Center in Burlington, Vermont. **Pre-registration is required for this event.** Please register online by **February 17th** at [*http://go.uvm.edu/4a1y0*](http://go.uvm.edu/4a1y0) *Hotel Rooms are available for $89/night by calling the Sheraton Hotel at (802) 865-6600* Or you can complete form and return it with payment to: *UVM Extension, 23 Pond Lane, St. 300,Middlebury, VT 05753*

UVM Extension's Champlain Valley Crop Soil & Pasture Team in Middlebury and Northwest Crops & Soils Program in St. Albans invite all farmers and technical advisers to attend this event dedicated to No-Till and Cover Cropping systems for field crop growers in our area. We are welcoming speakers from around the country and from Vermont - including Extension specialists, researchers, farmers and consultants. Two whole days full of great presentations by national and local experts, farmers who have implemented these practices on their own farms, and exhibitors with new products, information, and technology.

**March 19 - 20, 2014 Northeast Dairy Producers Association Conference** at the Holiday Inn in Liverpool (Syracuse), NY. Registration is now open. Early registration expires Feb. 23. For more information, including a conference agenda, please visit [www.ansci.cornell.edu/prodairy/nedpa](http://www.cvent.com/events/mproc.aspx?m=a28010d0-2f74-4b5b-81ed-a6d2cb2bfe17&u=http%3a%2f%2fwww.ansci.cornell.edu%2fprodairy%2fnedpa&l=www.ansci.cornell.edu%2fprodairy%2fnedpa)

**FSA Foreclosure Sale** - Looking to Buy Property in the Hudson Valley? Or know someone else who is?

FSA foreclosure sale scheduled for 01/31/2014 @ 10:00 a.m. at the Columbia County Temporary Courthouse location 621 Route 23B, Claverack, NY 12513 if using GPS put in Hudson, NY 12534. The property being foreclosed is located at 136 Old Route 82, Town of Livingston, Hudson, NY and consists of: 12.22 acres (7.22/a cropland, 3/a farmstead and 2/a listed as pasture/other), 3 mobile homes, a 60'x100' main barn, a 24'x30' milkhouse/parlor building w/attached 24'x48' livestock area and a 12'x16' wood 2-story storage barn. For additional information click here:

<http://www.resales.usda.gov/resales/fsaPropertyDetailAction.do?pageAction=propertyDetails&requestKey=1505&countyName=COLUMBIA&stateName=New+York&proptype=F>

and to obtain a copy of the Notice and Terms of Sale click here:

<http://www.fsa.usda.gov/Internet/FSA_File/fsa_foreclosure_notice.pdf>

**The Berry Patch is Seeking an Assistant Marketing Manager**- Stephentown, NY

Primary responsibilities will be to manage their on-farm store, coordinate restaurant orders, and coordinate farmer's market needs. Production work in their greenhouses and/or fields will also be included in duties during crunch times. They are looking for someone with a passion and knowledge of local farms and food; and an interest in helping customers learn how to enjoy local foods. For more information on the farm, please visit <http://www.theberrypatch.net/dir.html>. Send a resume, with recent employment references, and a letter telling them why you are interested in this position to Ms. Dale-Ila M. Riggs, [rberriesrgreat@fairpoint.net](mailto:rberriesrgreat@fairpoint.net).

**College Assistance Migrant Program Grant**- Due Feb 19. The purpose of this U.S. Department of Education program is to provide academic and financial support to help migrant and seasonal farmworkers and members of their immediate family complete their first year of college and continue successful postsecondary education. Institutions of higher education or private nonprofit organizations may apply. $180,000 to $425,000 grants are available per year for a period of up to 5 years. For more information: <http://www.gpo.gov/fdsys/pkg/FR-2013-12-16/pdf/2013-29821.pdf>.

**Seeking Area Tree Fruit Specialist (Association Senior Educator),** Cornell Cooperative Extension of Ulster County for Highland, NY (Based at the NYS Experiment Station, Hudson Valley Lab)

The Area Tree Fruit Specialist will work closely with Cornell University and other Land Grant Researchers to provide commercial fruit growers, producers, consultants and industry representatives with the specialized subject matter knowledge and educational resources necessary to assess production and management practices that will enhance their profitability, promote environmental stewardship and sustain the growth of the fruit industry in Eastern New York. The position is based in Ulster County, but the educator will be part of a team, serving 17 counties, as a member of the Eastern New York Commercial Horticulture Program.

Ulster County, where the position is based, is the 2nd largest apple producing county in the state and 4th largest fresh market apple growing county in the nation. It is located in the scenic Hudson Valley, with a vibrant local food and arts community as well as a wide range of outdoor recreation opportunities. Located only 90 miles from New York City, Hudson Valley apple growers have a very diverse market base. New York’s recent promotion of the brewing and distilling industries has led to an explosion of producers exploring hard cider and fruit-based liquors. The Area Tree Fruit Specialist is the key person whose role it is to connect growers and industry partners to research on best practices.

Master’s Degree in Horticulture, Agri-business, or closely related field with four years relevant work experience in Horticulture, Agri-business, Fruit Production, and Cooperative Extension is required. A Doctorate degree with substantive amounts of applied experience which will depend on the nature of program responsibilities may substitute for two years of experience. The successful candidate will have demonstrated knowledge and experience in current and emerging orchard management and production practices with coursework in pomology, plant physiology, soils, and production economics.

Salary minimum: $57,805, generous benefit package. Online applications only. Application Deadline 3/1/14, or until a suitable pool of candidates has been identified. For questions, contact Leah Cadwallader at [LC267@cornell.edu](mailto:LC267@cornell.edu) or (845)340-3990.

**Calendar**

**January**

**Wednesday, January 22, 2014,** Washington County Dairy Discussion Group, ***Managing Calves in Group Housing,* from noon to 2 pm at Proudfit Hall, on Rte 22 at traffic light, Salem, Farmer Speaker Panel: Aaron Allen, Mark Cary, Eric Ziehm and Dr. Josh Boyden,** *Pizza at noon.  Please RSVP for a head count.* Call Aaron Gabriel, 518-380-1496, [adg12@cornell.edu](mailto:adg12@cornell.edu)  or Sandy Buxton, 518-380-1498, [sab22@cornell.edu](mailto:sab22@cornell.edu)

**January: 21, 22, 23, 28, 29, 30 February: 12, 13, 19, 20, 2014 MarketMaker and Food Hub Training!** Online training will be offered by Cornell University Cooperative Extension (CUCE) New York City for producers in January and February 2014. The training is FREE and it will take about 90 minutes. Producers will learn how to use the MarketMaker Website and MarketMaker Mobile Apps. They will also learn how some features on the website can help expand their market. Please choose the date which is convenient for you and RSVP to Dr. Khin Mar Cho at 212-340-2918 or [kc458@cornell.edu](mailto:kc458@cornell.edu) by Friday, January 17, 2014.

**Wednesday, January 22, 2014 Field Crop Pest Management** 123 Lake St, Cooperstown at CCE-Otsego Cty from 1:00 to 3:00 p.m. Registration is $10 per person: Pre-registration is required! You will only receive credit for attending one session. Please pre-register by calling (315) 866-7920, or emailing: [herkimer@cornell.edu](mailto:herkimer@cornell.edu) or call (315) 866.7920 if you have any questions. Registration must be received in the office by one week prior to meeting date. Registration allows us to communicate any cancellations or changes in arrangements.

Approved for the following DEC Pesticide Applicator Recertification Credits: 2 Credits in Categories: 1a, 10, 21. **You must be present at 1:00 PM and have your Applicator ID with you to receive credit!**

**January 24-26, 2014** – **NOFA-NY Annual Winter Conference**, Saratoga Springs, NY.  More Information: [http://www.nofany.org/events/winter-conference](https://bl2prd0410.outlook.com/owa/redir.aspx?C=glWfoBAGZEGwlY45QFIZ852aJ_Yiu9AImZ0LsTWPCA8KILNPyXD5mtCkTtYfreaPLbVIzfjbc60.&URL=http%3a%2f%2fwww.nofany.org%2fevents%2fwinter-conference)

**January 2014 (TBD) Landscape Architects** Training at Cornell Cooperative Extension Albany County, 24 Martin Road, Voorheesville, NY 12186. Program cost: $100. For more information contact Chuck Schmitt at [cds34@cornell.edu](mailto:cds34@cornell.edu) or at 518-765-3513. Registration required.

The class will present “Green Wall Design Basics.” Melissa Daniels, CNLP and Anthony Caggiano, CNLP, of Plant Connection, Inc. will introduce participants to various types of green walls and green roofs and living wall systems. 3 LA Continuing Education Credits will be given

**January 28, 2014 Bedding Plant Conference** At The Century House, 997 New Loudon Road, (Route 9), Latham, NY 12110. Registration required. For more information contact Chuck Schmitt at [cds34@cornell.edu](mailto:cds34@cornell.edu) and 518-765-3513. This year’s speakers include Margery Daughtrey and Dan Gilrein from the Long Island Horticultural Research and Extension Center; Dr. Neil Mattson from Cornell University and Ned Chapman from Sunnyside Gardens.

Learn about innovations in greenhouse production, pest management, fertilization and other trends. DEC recertification pesticide credits applied for.

**January 29 2014 NY HOPS Summit: Connecting and Growing a Statewide Industry** webinar from 1:30pm-3pm. Please join us for this FREE informative webinar aimed at NY residents that have an interest in the hop industry.  We are partnering with Senator Schumer's office, Rural Development, the Small Business Administration, Empire State Development, Cornell Cooperative Extension and Ag and Markets to provide an overview of what hop related resources are available here in New York.

**Click the following link to register:** [**https://cc.readytalk.com/cc/s/registrations/new?cid=ism9g4srlrn7**](http://links.govdelivery.com/track?type=click&enid=ZWFzPTEmbWFpbGluZ2lkPTIwMTQwMTE3LjI3NjkxMjYxJm1lc3NhZ2VpZD1NREItUFJELUJVTC0yMDE0MDExNy4yNzY5MTI2MSZkYXRhYmFzZWlkPTEwMDEmc2VyaWFsPTE3MDAzMzczJmVtYWlsaWQ9cm9uZGEuZmFsa2VuYUBueS51c2RhLmdvdiZ1c2VyaWQ9cm9uZGEuZmFsa2VuYUBueS51c2RhLmdvdiZmbD0mZXh0cmE9TXVsdGl2YXJpYXRlSWQ9JiYm&&&100&&&https://cc.readytalk.com/cc/s/registrations/new?cid=ism9g4srlrn7)**\**

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**Wednesday, January 29, 2014 Field Crop Pest Management** 173 South Grand St, Cobleskill at CCE-Schoharie Cty from 1:00 to 3:00 p.m. Registration is $10 per person: Pre-registration is required! You will only receive credit for attending one session. Please pre-register by calling (315) 866-7920, or emailing: [herkimer@cornell.edu](mailto:herkimer@cornell.edu) or call (315) 866.7920 if you have any questions. Registration must be received in the office by one week prior to meeting date. Registration allows us to communicate any cancellations or changes in arrangements.

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**Thursday, January 30, 2014 Field Crop Pest Management** 50 West High St, Ballston Spa at CCE-Saratoga Cty from 1:00 to 3:00 p.m. Registration is $10 per person: Pre-registration is required! You will only receive credit for attending one session. Please pre-register by calling (315) 866-7920, or emailing: [herkimer@cornell.edu](mailto:herkimer@cornell.edu) or call (315) 866.7920 if you have any questions. Registration must be received in the office by one week prior to meeting date. Registration allows us to communicate any cancellations or changes in arrangements.

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**January 30, 2014 Green Wall Design Basics for Landscape Architects** will be offered at the Cornell Cooperative Extension office in Voorheesville, NY 12186.  The course will run from 9:00am until 12:00pm.  Three Continuing Education Credits will be available. The cost for this training is $100.00.  To register call Gale at 518-765-3579 or Make check payable to: *CCE Albany County, and* Mail to: Attn: Gale Kohler, Cornell Cooperative Extension Albany County, P.O. Box 497, 24 Martin Road, Voorheesville, NY 12186

**Course Description:** This introductory class helps participants understand the basic definitions and types of green walls and green roofs; understand the collective benefits of green roof and living wall systems; and how they can relate to the “triple bottom line” of a construction project, including the LEED certification process. Attendees will learn about the design considerations and process for green wall projects and also learn the importance of maintenance of green roofs and walls. Participants will also have the opportunity to examine case studies of specific projects: G-O2 GroWall™ and MGV GroRoof™ Systems as they were actualized in real-life applications.

**Instructors:** Melissa Daniels, CNLP, Plant Connection, Inc. ; Anthony Caggiano, CNLP, Plant Connection, Inc.

**In case of snow/severe weather conditions:** Every effort will be made to notify class participants of class cancellations. Friday, January 31st will be used as the “make-up” day if the class must be cancelled.

**January 30, 2014 NY Silvopasturing Conference** at The Century House, Latham, NY for more info call 518-765-3500. Speakers include: Roy Brubaker-Blue Rooster Farm; Peter Smallidge- Cornell University Department of Natural Resources; Brett Chedzoy- Cornell Cooperative Extension Forestry resources Specialist; Troy Bishop-Grazing Specialist; Jeff Jourdain- Consulting Forester; Dan Carr- Stone Barns Center

**Friday, January 31, 2014 Field Crop Pest Management** 50 East Main St, Canajoharie at CCE-Fulton/Montgomery Cty from 1:00 to 3:00 p.m. Registration is $10 per person: Pre-registration is required! You will only receive credit for attending one session. Please pre-register by calling (315) 866-7920, or emailing: [herkimer@cornell.edu](mailto:herkimer@cornell.edu) or call (315) 866.7920 if you have any questions. Registration must be received in the office by one week prior to meeting date. Registration allows us to communicate any cancellations or changes in arrangements.

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**January 31 & February 1, 2014 6th Annual Winter Green-Up Grass Fed Grazing Conference**, The Century House, Latham, NY for more info call 518-765-3579. Speakers include: Doug Peterson- Missouri State Grazing Lands Specialist; Dr. Allen Williams- Meat scientist, business leader, and grass-finished marketer; Jeff Moyer- Farm Director at Rodale Institute; Brian Reaser- Grazing Specialist; Drew Lewis- Agronomist and Ag Engineer

**February 11 -13 & 18 - 20, 2014 30-Hour Pesticide Class for Category 3a & 25**, at Cornell Cooperative Extension Rensselaer County, 61 State Street, Troy, NY 12180. . Registration required. For more information contact Chuck Schmitt at [cds34@cornell.edu](mailto:cds34@cornell.edu) and 518-765-3513 or David Chinery at [dhc3@cornell.edu](mailto:dhc3@cornell.edu) and 518-272-4210.

CCE horticulture staff of the Capital District will present a six day class to become a licensed pesticide applicator. Successful completion of the thirty-hour training course and exams will allow participants to be licensed by the NYSDEC as Certified Pesticide Applicators

**Feb 12, 2014 Basic Farm Business Management Planning** 6:00 – 8:30 p.m. at CCE-Washington Cty. 411 Lower Main St, Hudson Falls. Helping your farm business achieve success. Registration is $25. For more info contact Sandy Buxton 518-380-1498 or [sab22@cornell.edu](mailto:sab22@cornell.edu).

**February 10, 2014** **– Lake George Tree Fruit School**, Lake George, NY.  More information: Contact Laura McDermott, [lgm4@cornell.edu](https://bl2prd0410.outlook.com/owa/redir.aspx?C=glWfoBAGZEGwlY45QFIZ852aJ_Yiu9AImZ0LsTWPCA8KILNPyXD5mtCkTtYfreaPLbVIzfjbc60.&URL=mailto%3algm4%40cornell.edu) 518-746-2562.

**February 11-13, 2014** – **Hudson Valley Fruit School**, Kingston, NY.  More information: Contact Mike Fargione, [mjf22@cornell.edu](https://bl2prd0410.outlook.com/owa/redir.aspx?C=glWfoBAGZEGwlY45QFIZ852aJ_Yiu9AImZ0LsTWPCA8KILNPyXD5mtCkTtYfreaPLbVIzfjbc60.&URL=mailto%3amjf22%40cornell.edu).

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UVM Extension's Champlain Valley Crop Soil & Pasture Team in Middlebury and Northwest Crops & Soils Program in St. Albans invite all farmers and technical advisers to attend this event dedicated to No-Till and Cover Cropping systems for field crop growers in our area. We are welcoming speakers from around the country and from Vermont - including Extension specialists, researchers, farmers and consultants. Two whole days full of great presentations by national and local experts, farmers who have implemented these practices on their own farms, and exhibitors with new products, information, and technology.

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**March 2014 -** ***Hay, Balage, & Forage Quality School* –** an in-depth two-day school held at three locations, from 6:30 – 8:30 pm.  Day 1 is agronomy.  Day 2 is hay & balage machinery and processes, forage quality, livestock needs, economics.  $10 per class by Feb 28th.Registration Form available at: <http://blogs.cornell.edu/capitalareaagandhortprogram/category/field-crops/>, or call Aaron Gabriel, [adg12@cornell.edu](mailto:adg12@cornell.edu), 518-380-1496; Kevin Ganoe, [khg2@cornell.edu](mailto:khg2@cornell.edu); or Ashley Pierce, [arp253@cornell.edu](mailto:arp253@cornell.edu), 518-272-4210.  Register through: Cornell Cooperative Extension of Herkimer County, 5657 State Route 5, Herkimer, NY  13350, or call (315) 866-7920.  **Classes held at: Mt. Upton on March 4 and 11; Hudson on March 5 and 12; and Ballston Spa on March 6 and 13.**  Brought to you by CAAHP, CNY Dairy and Field Crops Team, Saratoga, and Rensselaer County CCE.

**Opportunities**

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<http://www.resales.usda.gov/resales/fsaPropertyDetailAction.do?pageAction=propertyDetails&requestKey=1505&countyName=COLUMBIA&stateName=New+York&proptype=F>

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<http://www.fsa.usda.gov/Internet/FSA_File/fsa_foreclosure_notice.pdf>

**The Berry Patch is Seeking an Assistant Marketing Manager**- Stephentown, NY

Primary responsibilities will be to manage their on-farm store, coordinate restaurant orders, and coordinate farmer's market needs. Production work in their greenhouses and/or fields will also be included in duties during crunch times. They are looking for someone with a passion and knowledge of local farms and food; and an interest in helping customers learn how to enjoy local foods. For more information on the farm, please visit <http://www.theberrypatch.net/dir.html>. Send a resume, with recent employment references, and a letter telling them why you are interested in this position to Ms. Dale-Ila M. Riggs, [rberriesrgreat@fairpoint.net](mailto:rberriesrgreat@fairpoint.net).

**College Assistance Migrant Program Grant**- Due Feb 19. The purpose of this U.S. Department of Education program is to provide academic and financial support to help migrant and seasonal farmworkers and members of their immediate family complete their first year of college and continue successful postsecondary education. Institutions of higher education or private nonprofit organizations may apply. $180,000 to $425,000 grants are available per year for a period of up to 5 years. For more information: <http://www.gpo.gov/fdsys/pkg/FR-2013-12-16/pdf/2013-29821.pdf>.

**Seeking Area Tree Fruit Specialist (Association Senior Educator),** Cornell Cooperative Extension of Ulster County for Highland, NY (Based at the NYS Experiment Station, Hudson Valley Lab)

The Area Tree Fruit Specialist will work closely with Cornell University and other Land Grant Researchers to provide commercial fruit growers, producers, consultants and industry representatives with the specialized subject matter knowledge and educational resources necessary to assess production and management practices that will enhance their profitability, promote environmental stewardship and sustain the growth of the fruit industry in Eastern New York. The position is based in Ulster County, but the educator will be part of a team, serving 17 counties, as a member of the Eastern New York Commercial Horticulture Program.

Ulster County, where the position is based, is the 2nd largest apple producing county in the state and 4th largest fresh market apple growing county in the nation. It is located in the scenic Hudson Valley, with a vibrant local food and arts community as well as a wide range of outdoor recreation opportunities. Located only 90 miles from New York City, Hudson Valley apple growers have a very diverse market base. New York’s recent promotion of the brewing and distilling industries has led to an explosion of producers exploring hard cider and fruit-based liquors. The Area Tree Fruit Specialist is the key person whose role it is to connect growers and industry partners to research on best practices.

Master’s Degree in Horticulture, Agri-business, or closely related field with four years relevant work experience in Horticulture, Agri-business, Fruit Production, and Cooperative Extension is required. A Doctorate degree with substantive amounts of applied experience which will depend on the nature of program responsibilities may substitute for two years of experience. The successful candidate will have demonstrated knowledge and experience in current and emerging orchard management and production practices with coursework in pomology, plant physiology, soils, and production economics.

Salary minimum: $57,805, generous benefit package. Online applications only. Application Deadline 3/1/14, or until a suitable pool of candidates has been identified. For questions, contact Leah Cadwallader at [LC267@cornell.edu](mailto:LC267@cornell.edu) or (845)340-3990.

**Value Added Producer Grant (VAPG) Notice of Funds Available** (NOFA) is now up on the USDA page, which also provides links to forms, toolkits, and templates for your application. Visit <http://www.rurdev.usda.gov/bcp_vapg.html> Grant makes available $75,000 for planning grants and $200,000 for working capital.

**The 2014 offering of *Annie’s Project* is open**; registration deadline has been extended to **Friday, January 31**. Provided statewide at fifteen host sites simultaneously, *Annie’s Project* will be available locally at Cornell Cooperative Extension (CCE) of Saratoga County, Schoharie and Otsego Counties and Ulster County beginning on February 6, 2014 and running for six consecutive Thursdays from 9:30am – 2pm, including lunch. Those interested in participating and/or registering should call Steve Hadcock at 518-380-1497, by Email at [seh11@cornell.edu](mailto:seh11@cornell.edu)  or visit the NY Annie’s Project website at [www.nyanniesproject.org](http://www.nyanniesproject.org/).  The course is $60 per person with limited scholarships available upon inquiry.  Interested women can register online at:  <https://reg.cce.cornell.edu/2014AnniesProject_230>

*Annie’s Project*, created in 2003 by Ruth Hambleton, University of Illinois Extension, embodies a risk management perspective that helps to reduce risk exposure by analyzing legal, human resource, marketing, financial, and production factors in farm business decision making.  The program is directed to experienced farm women with a passion for business and an involvement in today’s farming industry.  This program was recognized in July of 2011 by The White House and named as a Champion of Change with Ms. Hambleton appointed to the White House Rural Committee.

The 2014 curriculum boasts many new and exciting features for participants in New York.  Women who participate will have access to the New York State Annie’s Project website that not only provides information and updates, but also hosts a chat forum for interaction between classes.  Current participants and alumnae can interact with women from their own class and/or others in different regions of the state.

  New York Annie’s Project (2014) is made possible by Cornell Cooperative Extension and the generous funding from Farm Credit East, (NYS) Workforce Development Institute, NYS Department of Agriculture & Markets, USDA Risk Management Agency, and the Northeast Center for Extension Risk Management Education.  This material is based upon work supported by USDA NIFA (National Institute of Food & Agriculture) under award number 2012-49200-20031.

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You are receiving this newsletter as a service of the ENY area covered by the Capital Area Ag & Horticulture Program – Albany, Columbia, Greene, Schenectady and Washington Counties.  Every effort has been made to provide complete, accurate and timely information. No endorsement of products or businesses are implied. No solicitation allowed. The e-Newsletter’s goal is to provide a venue for communication about upcoming meetings and other pertinent information.

For those who are interested in obtaining much more immediate communication with the CAAHP team then they are getting now, we are on….

Or here is the address for our Facebook <http://www.facebook.com/CCECAHP>

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Sandy Buxton

Association Senior Resource Educator; Farm Business Management

CCE – Washington County; 415 Lower Main St Hudson Falls, NY 12839; 1-800-548-0881 518-746-2560 518-746-2419 fax [sab22@cornell.edu](mailto:sab22@cornell.edu)